

# TERMINAL EXCELLENCE CHECK



## YOUR COMPASS ON THE PATH TO TERMINAL EXCELLENCE

The complexity of terminal operations in rapidly evolving environments is as challenging for day-to-day business as it is for strategic development.

How can terminals develop in the best possible way against multiple external influences? Does the current course set ensure that the terminal is sufficiently equipped for the present and the future?

The Terminal Excellence Check provides a profound answer to these questions.

**ABOUT** | The Terminal Excellence Check is the unbiased review of a terminal by an independent team of experts. A multidisciplinary approach covering commercial, operational, sustainability, equipment and IT aspects ensures a holistic view for efficient, safe and green cargo flow between the quay-side and the hinterland.

**VALUE** | The Terminal Excellence Check provides a clear roadmap for solving current and emerging challenges. It thus offers guidance on how to reach and maintain a level of excellence.

**USER** | The Terminal Excellence Check is designed for every terminal aspiring for excellency in terminal operations – today and tomorrow.

**DELIVERABLES** | The expert team elaborates a set of recommendations based on a gap analysis. After evaluation and a multi-criteria prioritisation, the roadmap of measures is developed and ready for implementation.

### KEY BENEFITS

- ✓ Current inventory of the existing terminal situation and preparation for future influences
- ✓ Provides a holistic solution approach as opposed to incoherent stand-alone solutions
- ✓ The objective weighting of the measures promotes the orientation of all terminal departments towards the joint goal of excellence

## SPECIFICATIONS

Benefit from the proven Terminal Excellence Check to create a path to excellence or review your current strategy.

**MODULAR STRUCTURE** | Make full use of the multi-disciplinary approach and select from a wide range of modules.

**SCOPE OF SERVICES** | A scoping workshop supports the right choice of the necessary module mix.

**FAST AVAILABILITY** | Prepare to have results ready within three months from contract signing.

**TRANSPARENT WORKSTREAM** | Continuous updates on ongoing evaluation results, red flags, and quick wins.

**ACTIONABLE OUTCOME** | The results of the excellence check help to understand where your terminal stands and what challenges are to be faced on the path to excellence.

**LATEST UPDATE** | The Automation Readiness module provides information on how well-prepared your terminal is for introducing automation solutions and which measures need to be implemented to successfully automate your terminal.



## REALISATION

The Terminal Excellence Check has been successfully applied in various container and multipurpose terminals in Europe, the Middle East & Africa and Latin America.

Experience has shown that clients have achieved the most significant value by combining modules from the areas of equipment, operations, IT and occupational safety.

Following the operational assessment, HPC can also provide implementation support at the client's request so that the measures to be implemented are effective and the planned goals are achieved.

## OPERATIONAL SERVICES AT A GLANCE

